# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

> Date of Report: August 9, 2017 (Date of earliest event reported)



(Exact name of registrant as specified in its charter)

Maryland (State or other jurisdiction of incorporation) 1-5415 (Commission File Number) **36-0879160** (IRS Employer Identification No.)

1420 Kensington Road, Suite 220 Oak Brook, IL 60523 (Address of principal executive offices)

Registrant's telephone number including area code: (847) 455-7111

**Not Applicable** 

(Former name or former address if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

[] Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

[] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

[] Pre-commencement communications pursuant to Rule 13 e-4(c) under the Exchange Act (17 CFR 240.13 e-4(c))

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. []

# Item 2.02 – Results of Operations and Financial Condition

In accordance with General Instruction B.2 to Form 8-K, the following information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

The information regarding the results of operations and financial condition of A.M. Castle & Co. (the "Company") for the second quarter 2017, responsive to this Item 2.02, and contained in Exhibit 99.1 filed herewith, is incorporated by reference herein.

## Item 7.01 – Regulation FD Disclosure

In accordance with General Instruction B.2 to Form 8-K, the following information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

The Company will present via live webcast its second quarter 2017 financial results on Wednesday, August 9, 2017, at 11:00 a.m. ET.

The call can be accessed via the internet live or as a replay. Those who would like to listen to the call may access the webcast through a link on the investor relations page of the Company's website at <u>http://www.castlemetals.com/</u><u>investors\_or by calling (800) 446-2782 or (847) 413-3235 and citing code 4541 0023#</u>.

An archived version of the conference call webcast will be available for replay at the link above approximately three hours following its conclusion, and will remain available until the next earnings conference call.

#### Item 9.01 - Financial Statements and Exhibits

(d) The following exhibits are filed herewith:

Exhibit<br/>NumberDescription99.1Press Release, dated August 9, 2017

#### **Cautionary Note Regarding Forward Looking Statements**

Information provided and statements contained in this Current Report on Form 8-K or the Exhibits hereto that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995, as amended. Such forward-looking statements only speak as of the date of this release and the Company assumes no obligation to update the information included in this report. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, and the cost savings and other benefits that we expect to achieve from our restructuring. These statements often include words such as "believe," "expect," "anticipate," "intend," "predict," "plan," "should," or similar expressions. These statements are not guarantees of performance or results, and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include or relate to: other competing uses for funds, including the payment of the administrative expenses of our chapter 11 cases; our ability to timely conclude definitive documentation for, and to satisfy all conditions to the consummation of, any required exit financing, new notes indenture or other agreement required by our chapter 11 plan of reorganization; the effects of the filing of our chapter 11 cases on our business and the interests of various constituents; the bankruptcy court's rulings in our chapter 11 cases, as well the outcome of any such case in general; the length of time that we will operate under chapter 11 protection and the continued availability of operating capital during the pendency of our chapter 11 cases; risks associated with third party motions or objections in our chapter 11 cases, which may interfere with our ability to confirm and consummate a chapter 11 plan of reorganization; the potential adverse effects of our chapter 11 cases on our liquidity or results of operations; our ability to execute the Company's business and financial reorganization plan; and increased advisory costs to execute our reorganization. Other factors include our ability to effectively manage our operational initiatives and restructuring activities, the impact of volatility of metals prices, the cyclical and seasonal aspects of our business, our ability to effectively manage inventory levels, our ability to successfully complete the remaining steps in our strategic refinancing process, and the impact of our substantial level of indebtedness, as well as including those risk factors identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and our Quarterly Report on Form 10-Q for the second guarter ended June 30, 2017, which we will file shortly. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. Except as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future, to reflect the occurrence of unanticipated events or for any other reason.

### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

# A.M. CASTLE & CO.

August 9, 2017

By: /s/ Marec E. Edgar

Marec E. Edgar Executive Vice President, General Counsel, Secretary & Chief Administrative Officer

# EXHIBIT INDEX

Exhibit No. Description

99.1Press Release, dated August 9, 2017



# A.M. CASTLE & CO.

1420 Kensington Road Suite 220 Oak Brook, IL 60523 P: (847) 455-7111 F: (847) 241-8171

#### For Further Information:

#### -At ALPHA IR-

Analyst Contact Chris Hodges or Chris Donovan (312) 445-2870 Email: CASL@alpha-ir.com Traded: OTCPink (CASLQ)

#### FOR IMMEDIATE RELEASE WEDNESDAY, AUGUST 9, 2017

#### A. M. CASTLE & CO. REPORTS SECOND QUARTER 2017 RESULTS

Company Achieves Sales Growth During Financial Restructuring Process

OAK BROOK, IL, August 9, 2017 - A. M. Castle & Co. (OTCPink: CASLQ) (the "Company" or "Castle"), a global distributor of specialty metal and supply chain solutions, today reported financial results for the second quarter ended June 30, 2017.

#### **Highlights:**

- Increased second quarter 2017 net sales by 4.4% to \$136.5 million compared to second quarter 2016, on the strength of a 10.9% improvement in tons sold per day;
- Reduced operating loss for second quarter 2017 to \$3.4 million, an improvement of \$7.9 million, or 70%, compared to second quarter 2016;
- Reported second quarter 2017 loss from continuing operations of \$22.5 million, including \$11.2 million of financial restructuring and reorganization expenses and \$10.1 million of interest expense, compared to a loss of \$21.3 million in second quarter 2016, which included \$9.6 million of interest expense;
- Achieved an improvement of \$3.5 million in Adjusted EBITDA from continuing operations when compared to second quarter 2016;
- Reduced operating expenses to \$37.8 million in second quarter 2017, compared to \$44.3 million in second quarter 2016 that included operational restructuring charges of \$2.0 million; and
- Commenced voluntary prepackaged chapter 11 bankruptcy proceedings, which are expected to be completed by August 31, 2017.

President and CEO Steve Scheinkman commented, "While navigating the financial restructuring process during the entire quarter, including the filing of the chapter 11 petitions in June, the Company was still able to generate positive Adjusted EBITDA from continuing operations during the second quarter. Even after taking into account the negative effect of the financial restructuring process and currency losses, the Company was able to achieve positive Adjusted EBITDA of \$0.1 million, a \$3.5 million improvement compared to the second quarter 2016. I am very proud that our team was able to drive net sales growth, while we simultaneously focused on our financial restructuring plan. This is a very positive signal, not only today, but for when we emerge from this process with an improved balance sheet and have a greater ability to invest in our people, our platform and our growth strategies."

Scheinkman continued, "A. M. Castle's gross material margin for the quarter was 25.2%, which was consistent with the second quarter of 2016 and first quarter of 2017. The Company also achieved an increase in tons sold per day of 5.3% when compared to last quarter, surpassing the less than 1% increase reported by MSCI for our industry. While the third quarter is historically one of our slower periods due to normal seasonality in the summer months, we look forward to being able to conduct business with a competitive balance sheet upon the completion of the bankruptcy process, which we expect to occur by the end of August."

#### Second Quarter 2017 Results

Net sales in the second quarter 2017 were \$136.5 million, an increase of \$5.8 million, or 4.4%, compared to second quarter 2016 net sales of \$130.7 million. The Company posted a 10.9% increase in tons sold per day in the second quarter 2017 compared to the second quarter 2016. Offsetting the positive impact of the increase in sales volumes was a 4.5% decrease in average selling prices and an unfavorable change in product mix. Second quarter 2017 net sales were up \$0.6 million, or 0.4%, compared to the first quarter 2017, as a result of a 5.3% increase in tons sold per day, partly offset by a 3.0% decrease in average selling prices and an unfavorable change in product mix.

Gross material margin, calculated as net sales less cost of materials (exclusive of depreciation and amortization) divided by net sales, was 25.2% in the second quarter 2017, compared to 25.7% in the first quarter 2017 and 25.3% in the second quarter 2016.

Loss from continuing operations in the second quarter 2017 was \$22.5 million, and negative EBITDA from continuing operations for the period was \$8.5 million. Both amounts were negatively impacted by \$11.2 million of charges related to the Company's financial restructuring. Loss from continuing operations was \$13.5 million in the first quarter 2017 and \$21.3 million in the second quarter 2016, while EBITDA from continuing operations was positive \$1.0 million in the first quarter 2017 and negative \$6.9 million in the second quarter 2016. Adjusted positive EBITDA from continuing operations was \$0.1 million in the second quarter 2017, compared to positive \$1.7 million in the first quarter 2017 and negative \$3.4 million in the second quarter 2016.

Executive Vice President and CFO, Pat Anderson, commented, "This quarter's operating performance, combined with the steps taken in the financial restructuring, including closing a debtor-in-possession financing agreement with PNC Bank, National Association, which is expected to be replaced by a \$125 million exit facility, should provide a solid foundation as we exit the bankruptcy at the end of August."

Net cash used in operating activities of continuing operations was \$33.3 million during the six months ended June 30, 2017, compared to \$19.2 million during the six months ended June 30, 2016. Net cash used in investing activities was \$2.0 million, while net cash provided by financing activities was \$10.5 million, during the six months ended June 30, 2017. Net cash from investing activities of \$54.5 million during the six months ended June 30, 2016 was mostly attributable to cash proceeds from the sale of the assets of the Company's Total Plastics, Inc. ("TPI") subsidiary. Proceeds from the sale of the TPI assets were used to pay down debt, which along with the \$8.7 million payment of debt restructuring costs, resulted in net cash used in financing activities of \$29.2 million during the six months ended June 30, 2016.

#### Webcast Information

Management will hold a conference call at 11:00 a.m. ET today to review the Company's results for the second quarter ended June 30, 2017 and discuss the financial restructuring, market conditions and business outlook. The call can be accessed via the internet live or as a replay. Those who would like to listen to the call may access the webcast through a link on the investor relations page of the Company's website at http://www.castlemetals.com/investors or by calling (800) 446-2782 or (847) 413-3235 and citing code 4541 0023#.

An archived version of the conference call webcast will be available for replay at the link above approximately three hours following its conclusion, and will remain available until the next earnings conference call.

#### About A. M. Castle & Co.

Founded in 1890, A. M. Castle & Co. is a global distributor of specialty metal and supply chain services, principally serving the producer durable equipment, commercial aircraft, heavy equipment, industrial goods, construction equipment, and retail sectors of the global economy. Its customer base includes many Fortune 500 companies as well as thousands of medium and smaller-sized firms spread across a variety of industries. It specializes in the distribution of alloy and stainless steels; nickel alloys; aluminum and carbon. Together, Castle and its affiliated companies operate out of 21 metals service centers located throughout North America, Europe and Asia. Its common stock is traded on the OTC Pink Current Information® under the ticker symbol "CASLQ".

#### **Non-GAAP Financial Measures**

This release and the financial information included in this release include non-GAAP financial measures. The non-GAAP financial information should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. However, we believe that non-GAAP reporting, giving effect to the adjustments shown in the reconciliation contained in this release and in the attached financial statements, provides meaningful information, and therefore we use it to supplement our GAAP reporting and guidance. Management often uses this information to assess and measure the performance of our business. We have chosen to provide this supplemental information to investors, analysts and other interested parties to enable them to perform additional analysis of operating results, to illustrate the results of operations giving effect to the non-GAAP adjustments shown in the reconciliations and to assist with period-over-period comparisons of such operations. The exclusion of the charges indicated herein from the non-GAAP financial measures presented does not indicate an expectation by the Company that similar charges will not be incurred in subsequent periods.

In addition, the Company believes that the use and presentation of EBITDA, which is defined by the Company as income (loss) from continuing operations before provision for income taxes plus depreciation and amortization, and interest expense, less interest income, is widely used by the investment community for evaluation purposes and provides investors, analysts and other interested parties with additional information in analyzing the Company's operating results. Adjusted non-GAAP net income (loss), adjusted non-GAAP income (loss) from continuing operations, adjusted EBITDA, and adjusted gross material margin which are defined as reported net income (loss), reported income (loss) from continuing operations, EBITDA and gross margin adjusted for non-cash items and items which are not considered by management to be indicative of the underlying results, are presented as the Company believes the information is important to provide investors, analysts and other interested parties additional information about the Company's financial performance. Operating expenses, excluding restructuring expense (income), is presented as management believes it provides useful information to investors, analysts and other interested parties regarding the ongoing expenses of the Company. Management uses EBITDA, adjusted non-GAAP net income (loss), adjusted non-GAAP net income (loss) from continuing operations, adjusted EBITDA, operating expenses excluding restructuring expense (income) and adjusted gross material margin to evaluate the performance of the business.

#### Cautionary Statement on Risks Associated with Forward Looking Statements

Information provided and statements contained in this release that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995. Such forward-looking statements only speak as of the date of this release and the Company assumes no obligation to update the information included in this release. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, and the cost savings and other benefits that we expect to achieve from our restructuring. These statements often include words such as "believe," "expect," "anticipate," "intend," "predict," "plan," "should," or similar expressions. These statements are not guarantees of performance or results, and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include or relate to: other competing uses for funds, including the payment of the administrative expenses of our chapter 11 cases; our ability to timely conclude definitive documentation for, and to satisfy all conditions to the consummation of, any required exit financing, new notes indenture or other agreement required by our chapter 11 plan of reorganization; the effects of the filing of our chapter 11 cases on our business and the interests of various constituents; the bankruptcy court's rulings in our chapter 11 cases, as well the outcome of any such case in general; the length of time that we will operate under chapter 11 protection and the continued availability of operating capital during the pendency of our chapter 11 cases; risks associated with third party motions or objections in our chapter 11 cases, which may interfere with our ability to confirm and consummate a chapter 11 plan of reorganization; the potential adverse effects of our chapter 11 cases on our liquidity or results of operations; our ability to execute the Company's business and financial reorganization plan; and increased advisory costs to execute our reorganization. Other factors include our ability to effectively manage our operational initiatives and restructuring activities, the impact of volatility of metals prices, the cyclical and seasonal aspects of our business, our ability to effectively manage inventory levels, our ability to successfully complete the remaining steps in our strategic refinancing process, and the impact of our substantial level of indebtedness, as well as including those risk factors identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2016 and our Quarterly Report on Form 10-Q for the second quarter ended June 30, 2017, which we will file shortly. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. Except as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future, to reflect the occurrence of unanticipated events or for any other reason.

# CONDENSED CONSOLIDATED STATEMENTS OF OPERATIONS

(Dollars in thousands, except per share data) Unaudited	Three Months Ended June 30,				Six Months Ended June 30,				
		2017		2016		2017		2016	
Net sales	\$	136,482	\$	130,692	\$	272,408	\$	294,540	
Costs and expenses:									
Cost of materials (exclusive of depreciation and amortization)		102,052		97,644		203,089		231,402	
Warehouse, processing and delivery expense		19,318		20,808		38,037		44,211	
Sales, general, and administrative expense		14,605		17,229		29,091		34,666	
Restructuring expense		40		2,044		168		13,762	
Depreciation and amortization expense		3,895		4,260		7,759		8,653	
Total costs and expenses		139,910		141,985		278,144		332,694	
Operating loss		(3,428)		(11,293)		(5,736)		(38,154)	
Interest expense, net		10,064		9,599		20,800		19,968	
Financial restructuring expense		5,723		—		6,600			
Unrealized gain on embedded debt conversion option		—		(1,284)		146		(1,284)	
Debt restructuring (gain) loss, net				(513)				6,562	
Other (income) expense, net		(2,247)		(2,808)		(2,759)		(1,663)	
Reorganization items, net		5,502		—		5,502			
Loss from continuing operations before income taxes and equity in losses of joint venture		(22,470)		(16,287)		(36,025)		(61,737)	
Income tax expense		71		531		8		196	
Loss from continuing operations before equity in losses of joint venture		(22,541)		(16,818)		(36,033)		(61,933)	
Equity in losses of joint venture				(4,452)				(4,141)	
Loss from continuing operations		(22,541)		(21,270)		(36,033)		(66,074)	
Income from discontinued operations, net of income taxes								7,934	
Net loss	\$	(22,541)	\$	(21,270)	\$	(36,033)	\$	(58,140)	
Basic and diluted (loss) earnings per common share:									
Continuing operations	\$	(0.70)	\$	(0.77)	\$	(1.12)	\$	(2.57)	
Discontinued operations								0.31	
Net loss	\$	(0.70)	\$	(0.77)	\$	(1.12)	\$	(2.26)	
Negative EBITDA from continuing operations <sup>(a)</sup>	\$	(8,511)	\$	(6,880)	\$	(7,466)	\$	(37,257)	
Adjusted positive (negative) EBITDA from continuing operations <sup>(b)</sup>	\$	120	\$	(3,359)	\$	1,789	\$	(14,988)	

(a) A non-GAAP financial measure, which represents loss from continuing operations before interest, taxes, and depreciation and amortization. See reconciliation to loss from continuing operations below.

(b) A non-GAAP financial measure, which represents negative EBITDA as defined above, adjusted for certain non-GAAP adjustments. Refer to "Reconciliation of Adjusted Non-GAAP Net Loss to Reported Net Loss" table for additional details on these non-GAAP adjustments.

<b><u>Reconciliation of EBITDA and of Adjusted</u></b> <u><b>EBITDA to Reported Net Loss:</b></u> (Dollars in thousands) Unaudited	Three Months Ended June 30,					Six Mont June	,	Three Months Ended March 31,		
		2017		2016		2017		2016		2017
Net loss, as reported	\$	(22,541)	\$	(21,270)	\$	(36,033)	\$	(58,140)	\$	(13,492)
Less: Income from discontinued operations, net of taxes								7,934		
Loss from continuing operations		(22,541)	_	(21,270)		(36,033)		(66,074)		(13,492)
Depreciation and amortization expense		3,895		4,260		7,759		8,653		3,864
Interest expense, net		10,064		9,599		20,800		19,968		10,736
Income tax expense (benefit)		71		531		8		196		(63)
Positive (negative) EBITDA from continuing operations		(8,511)		(6,880)		(7,466)		(37,257)		1,045
Non-GAAP adjustments (a)		8,631		3,521		9,255		22,269		624
Adjusted positive (negative) EBITDA from continuing operations	\$	120	\$	(3,359)	\$	1,789	\$	(14,988)	\$	1,669

(a) Refer to "Reconciliation of Adjusted Non-GAAP Net Loss to Reported Net Loss" table for additional details on these amounts.

#### <u>Reconciliation of Adjusted Non-GAAP Net Loss to</u> <u>Reported Net Loss:</u>

<b>Reported Net Loss:</b> (Dollars in thousands) Unaudited	,	Three Mon June	 	Six Mont June	 	I	Three Months Ended arch 31,
		2017	 2016	 2017	 2016		2017
Net loss, as reported	\$	(22,541)	\$ (21,270)	\$ (36,033)	\$ (58,140)	\$	(13,492)
Non-GAAP adjustments:							
Restructuring activity <sup>(a)</sup>		40	2,044	168	14,214		128
Financial restructuring expense <sup>(b)</sup>		5,723		6,600			877
Reorganization items, net <sup>(c)</sup>		5,502		5,502			
Debt restructuring (gain) loss, net			(513)		6,562		
Foreign exchange gain on intercompany loans		(2,634)	(1,024)	(3,161)	(1,086)		(527)
Foreign exchange gain on intercompany loans of joint venture			(4)		(175)		_
Impairment of equity investment in joint venture <sup>(d)</sup>			4,636		4,636		—
Unrealized gain on commodity hedges		—	(334)		(598)		—
Unrealized loss (gain) on embedded debt conversion option			 (1,284)	 146	 (1,284)		146
Non-GAAP adjustments		8,631	3,521	9,255	22,269		624
Tax effect of adjustments		(151)	—	(151)			
Adjusted non-GAAP net loss	\$	(14,061)	\$ (17,749)	\$ (26,929)	\$ (35,871)	\$	(12,868)
Less: Income (loss) from discontinued operations, net of taxes					 7,934		
Adjusted non-GAAP loss from continuing operations	\$	(14,061)	\$ (17,749)	\$ (26,929)	\$ (43,805)	\$	(12,868)

(a) Restructuring activity includes amounts recorded to restructuring expense. For the six months ended June 30, 2016, amount includes \$452 in inventory write-down charges recorded to cost of materials in the Condensed Consolidated Statements of Operations.

(b) Amount mostly represents legal and other professional fees incurred prior to the filing of the chapter 11 bankruptcy petitions in connection with the Company's financial restructuring.

(c) Reorganization items, net includes expenses and income directly associated with the chapter 11 proceedings, as well as adjustments to reflect the carrying value of liabilities subject to compromise at their estimated allowed claim amounts, as such adjustments are determined. For the three months and six months ended June 30, 2017, amount was comprised of legal and other professional fees and the write-off of unamortized debt issuance costs and discounts related to debt classified as liabilities subject to compromise.

(d) The Company determined that its 50% investment in its Kreher joint venture was impaired as of June 30, 2016. The Company recorded a charge of \$4,636 in equity in losses of joint venture in the Condensed Consolidated Statements of Operations to reflect the loss associated with the write-down of the asset to its estimated fair value.

#### <u>Reconciliation of Gross Material Margin and</u> <u>Adjusted Gross Material Margin:</u>

(Dollars in thousands) Unaudited	Three Months Ended June 30,		Three Months Ended March 31,				ths Ended e 30,			
		2017		2016		2017		2017		2016
Net sales, as reported	\$	136,482	\$	130,692	\$	135,926	\$	272,408	\$	294,540
Sale of Houston and Edmonton inventory										(27,107)
Adjusted net sales	\$	136,482	\$	130,692	\$	135,926	\$	272,408	\$	267,433
			_		_				_	
Cost of materials, as reported (exclusive of depreciation and amortization)	\$	102,052	\$	97,644	\$	101,037	\$	203,089	\$	231,402
Sale of Houston and Edmonton inventory		—		—		—				(27,107)
Restructuring activity in cost of materials								—		(452)
Adjusted cost of materials (exclusive of depreciation and amortization)	\$	102,052	\$	97,644	\$	101,037	\$	203,089	\$	203,843
Gross margin (calculated as net sales, as reported, less cost of materials, as reported)	\$	34,430	\$	33,048	\$	34,889	\$	69,319	\$	63,138
Gross material margin (calculated as gross margin divided by net sales, as reported)		25.2%		25.3%		25.7%		25.4%		21.4%
Adjusted gross margin (calculated as adjusted net sales less adjusted cost of materials)	\$	34,430	\$	33,048	\$	34,889	\$	69,319	\$	63,590
Adjusted gross material margin (calculated as adjusted gross margin divided by adjusted net sales)		25.2%	_	25.3%	_	25.7%		25.4%	_	23.8%

CONDENSED CONSOLIDATED BALANCE SHEETS		As of				
(In thousands, except par value data)		June 30,	December 31,			
Unaudited		2017		2016		
ASSETS						
Current assets:						
Cash and cash equivalents	\$	11,220	\$	35,624		
Accounts receivable, less allowances of \$1,766 and \$1,945, respectively	•	83,592		64,385		
Inventories		149,457		146,603		
Prepaid expenses and other current assets		16,735		10,141		
Income tax receivable		154		433		
Total current assets		261,158		257,186		
Intangible assets, net		1,041		4,101		
Prepaid pension cost		10,293		8,501		
Deferred income taxes		491		381		
Other noncurrent assets		8,643		9,449		
Property, plant and equipment:		- ,		- 7 -		
Land		2,072		2,070		
Buildings		37,430		37,341		
Machinery and equipment		129,734		125,836		
Property, plant and equipment, at cost		169,236		165,247		
Accumulated depreciation		(121,257)		(115,537)		
Property, plant and equipment, net		47,979		49,710		
Total assets	\$	329,605	\$	329,328		
LIABILITIES AND STOCKHOLDERS' DEFICIT	+	223,000		529,820		
Current liabilities:						
Accounts payable	\$	43,992	\$	33,083		
Accounts payable Accrued and other current liabilities	φ	15,593	φ	19,854		
Income tax payable		365		209		
Current portion of long-term debt		105,861		137		
Total current liabilities		165,811		53,283		
		105,811				
Long-term debt, less current portion Deferred income taxes				286,459		
		12 740		12 205		
Build-to-suit liability		12,749		12,305		
Other noncurrent liabilities		5,353		5,978		
Pension and postretirement benefit obligations		6,243		6,430		
Liabilities subject to compromise Commitments and contingencies		211,363				
Stockholders' deficit:						
Preferred stock, \$0.01 par value—9,988 shares authorized (including 400 Series B Junior Preferred, \$0.00 par value); no shares issued and outstanding at June 30, 20 and December 31, 2016		_		_		
Common stock, \$0.01 par value—60,000 shares authorized; 32,768 shares issued and 32,486 outstanding at June 30, 2017 and 32,768 shares issued and 32,566		207		227		
outstanding at December 31, 2016		327		327		
Additional paid-in capital		245,357		244,825		
Accumulated deficit		(289,324)		(253,291)		
Accumulated other comprehensive loss		(27,196)		(25,939)		
Treasury stock, at cost—282 shares at June 30, 2017 and 202 shares at		(1,078)		(1,049)		
December 31, 2016						
December 31, 2016 Total stockholders' deficit		(71,914)		(35,127)		

<b>CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS</b> (Dollars in thousands)		Six Months Ended June 30,				
Unaudited		2017	,	2016		
Operating activities:		2017		2010		
Net loss	\$	(36,033)	\$	(58,140)		
Less: Income from discontinued operations, net of income taxes	Ψ	(50,055)	Ψ	7,934		
Loss from continuing operations		(36,033)		(66,074)		
Adjustments to reconcile loss from continuing operations to net cash (used in) from operating activities of continuing operations:		(50,055)		(00,074)		
Depreciation and amortization		7,759		8,653		
Amortization of deferred gain		(38)		(79)		
Amortization of deferred financing costs and debt discount		3,056		3,633		
Debt restructuring loss, net				6,562		
Non-cash reorganization items, net		4,850				
Loss from lease termination				4,452		
Unrealized loss (gain) on embedded debt conversion option		146		(1,284)		
Loss on sale of property, plant and equipment		7		1,650		
Unrealized gain on commodity hedges				(598)		
Unrealized foreign currency transaction gain		(3,153)		(88)		
Equity in losses of joint venture				4,141		
Deferred income taxes		(1,325)				
Share-based compensation expense		442		566		
Other, net		446		_		
Changes in assets and liabilities:						
Accounts receivable		(16,729)		(6,118)		
Inventories		487		26,729		
Prepaid expenses and other current assets		(6,262)		(1,769)		
Other noncurrent assets		1,533		(3,026)		
Prepaid pension costs		(1,792)		(264)		
Accounts payable		5,976		1,937		
Income tax payable and receivable		433		51		
Accrued and other current liabilities		7,200		498		
Pension and postretirement benefit obligations and other noncurrent liabilities		(353)		1,201		
Net cash used in operating activities of continuing operations		(33,350)		(19,227)		
Net cash used in operating activities of discontinued operations				(5,219)		
Net cash used in operating activities		(33,350)		(24,446)		
Investing activities:				. , ,		
Capital expenditures		(2,264)		(1,912)		
Proceeds from sale of property, plant and equipment		47		2,836		
Change in cash collateralization of letters of credit		246				
Net cash (used in) from investing activities of continuing operations		(1,971)		924		
Net cash from investing activities of discontinued operations				53,570		
Net cash (used in) from investing activities		(1,971)		54,494		
Financing activities:						
Proceeds from long-term debt		12,500		426,861		
Repayments of long-term debt		(126)		(447,185)		
Payments of debt restructuring costs		_		(8,677)		
Payments of build-to-suit liability				(237)		
Net cash from (used in) financing activities		10,543		(29,238)		
Effect of exchange rate changes on cash and cash equivalents		374		(55)		
Net change in cash and cash equivalents		(24,404)		755		
Cash and cash equivalents—beginning of period		35,624		11,100		
Cash and cash equivalents—end of period	\$	11,220	\$	11,855		
Cash and Cash equivalents—end of period	φ	11,220	φ	11,033		

Total Long-Term Debt:	As of				
(Dollars in thousands)	J	une 30,	December 31,		
Unaudited		2017		2016	
LONG-TERM DEBT					
7.0% Convertible Notes due December 15, 2017	\$	25	\$	41	
11.0% Senior Secured Term Loan Credit Facilities due September 14, 2018		112,000		99,500	
12.75% Senior Secured Notes due December 15, 2018		177,019		177,019	
5.0% Convertible Notes due December 31, 2019		22,323		22,323	
Other, primarily capital leases		2		96	
Plus: derivative liability for embedded conversion feature				403	
Less: unamortized discount		(2,665)		(7,587)	
Less: unamortized debt issuance costs		(3,501)		(5,199)	
Total long-term debt	\$	305,203	\$	286,596	
Less: current portion		105,861		137	
Less: liabilities subject to compromise <sup>(a)</sup>		199,342			
Total long-term portion	\$	_	\$	286,459	

(a) The Senior Secured Notes due December 15, 2018 and Convertible Notes due December 30, 2019 were classified as liabilities subject to compromise at June 30, 2017.