# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

### FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of The Securities Exchange Act of 1934

**Date of Report: May 14, 2018** (Date of earliest event reported)

# A. M. CASTLE & CO.

(Exact name of registrant as specified in its charter)

Maryland 1-5415 36-0879160

(State or other jurisdiction of incorporation)

(Commission File Number)

(IRS Employer Identification No.)

#### 1420 Kensington Road, Suite 220 Oak Brook, IL 60523

(Address of principal executive offices)

Registrant's telephone number including area code: (847) 455-7111

#### **Not Applicable**

(Former name or former address if changed since last report.)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

[ ] Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
[ ] Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
[ ] Pre-commencement communications pursuant to Rule 13 e-4(c) under the Exchange Act (17 CFR 240.13 e-4(c))
Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§230.405
of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§240.12b-2 of this chapter).

Emerging growth company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ]

#### Item 2.02 – Results of Operations and Financial Condition

In accordance with General Instruction B.2 to Form 8-K, the following information shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934, as amended, nor shall it be deemed incorporated by reference in any filing under the Securities Act of 1933, as amended, except as shall be expressly set forth by specific reference in such a filing.

The information regarding the results of operations and financial condition of A.M. Castle & Co. (the "Company") for the first quarter ended March 31, 2018, responsive to this Item 2.02, and contained in Exhibit 99.1 filed herewith, is incorporated by reference herein.

#### **Item 9.01 – Financial Statements and Exhibits**

(d) The following exhibits are filed herewith:

Exhibit Number	Description
99.1	Press Release, dated May 14, 2018

#### Cautionary Note Regarding Forward Looking Statements

Information provided and statements contained in this Current Report on Form 8-K or the Exhibits hereto that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995, as amended. Such forward-looking statements only speak as of the date of this release and the Company assumes no obligation to update the information included in this report. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, and the cost savings and other benefits that we expect to achieve from our restructuring, as well as the anticipated increase in our borrowing capacity under our revolving credit facility. These statements often include words such as "believe," "expect," "anticipate," "intend," "predict," "plan," "should," or similar expressions. These statements are not guarantees of performance or results, and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include our ability to effectively manage our operational initiatives and implemented restructuring activities, the impact of volatility of metals prices, the impact of imposed tariffs and/or duties, the cyclical and seasonal aspects of our business, our ability to effectively manage inventory levels, the impact of our substantial level of indebtedness and our ability to obtain the requisite approvals and finalize the documentation relating to our additional borrowing capacity, as well as including those risk factors identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017, which we filed on March 15, 2018. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. Except as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future, to reflect the occurrence of unanticipated events or for any other reason.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### A.M. CASTLE & CO.

By: /s/ Marec E. Edgar

Marec E. Edgar

Executive Vice President, General Counsel, Secretary & Chief Administrative Officer

May 14, 2018



### A.M. CASTLE & CO.

1420 Kensington Road Suite 220 Oak Brook, IL 60523 P: (847) 455-7111 F: (847) 241-8171

#### For Further Information:

#### -At ALPHA IR-

Analyst Contact Chris Hodges or Chris Donovan (312) 445-2870 Email: CTAM@alpha-ir.com

Traded: OTCQB (CTAM)

# FOR IMMEDIATE RELEASE MONDAY MAY 14, 2018

#### A. M. CASTLE & CO. REPORTS FIRST QUARTER RESULTS, GAINS ACCESS TO ADDITIONAL CAPITAL

Company sees double digit volume increase in healthy start to 2018

OAK BROOK, IL, May 14, 2018 - A. M. Castle & Co. (OTCQB: CTAM) (the "Company" or "Castle"), a global distributor of specialty metal and supply chain solutions, today reported financial results for the first quarter of 2018. The Company also announced today that it has reached an agreement in principle with its first lien lender, PNC Bank, National Association ("PNC"), to provide for up to an additional \$20.5 million of borrowing capacity under its existing first lien credit facility (the "Credit Facility"). This contemplated additional borrowing capacity will be made available in part by way of a participation in the Credit Facility by certain of the Company's shareholders. The agreement to provide this additional borrowing capacity is subject to customary conditions to closing, including execution of acceptable documentation and approval, which the Company expects to complete within the next 30 days.

#### First Quarter 2018 Financial Highlights:

- Realized quarter-over-quarter volume increase of 13% and year-over year-volume increase of 4%
- Increased net sales by 18% quarter-over-quarter and 7% year-over-year to \$145.9 million
- Reported net loss of \$5.1 million, which included \$7.1 million of interest expense, \$1.3 million of which was cash interest
- Achieved EBITDA of \$3.8 million and adjusted EBITDA of \$3.5 million, including foreign currency gains of \$2.8 million and \$1.8 million, respectively
- Improved gross material margin to 24.7% compared to 21.8% in the fourth quarter 2017

President and CEO Steve Scheinkman commented, "We are very pleased that the operating performance improvements we implemented last year have translated into significantly improved financial results in only our second full quarter since our emergence from bankruptcy. Our quarterly net sales were higher compared to both the prior quarter and the first quarter of last year, driven by strong volume growth and higher selling prices. Selling prices improved 2.8% compared to the fourth quarter, and 5.1% compared to the first quarter of last year, as a result of both strong demand and the announced imposition of tariffs by the U.S. on imports of steel and aluminum from certain countries."

Scheinkman further commented, "As our financial performance continues to improve, we appreciate the continued financial backing of our shareholders and PNC evidenced by this transaction. Along with the Company's improvement in cash-generating capabilities, access to this additional capital will enable us to continue our growth by providing us the opportunity to make additional investments in inventory which will ultimately enhance our ability to serve our customers."

Executive Vice President and CFO Pat Anderson added, "Last year, we implemented an aggressive inventory reduction plan, which has reduced significant amounts of our excess, slow moving inventory burden. It has also significantly increased our inventory turns, and, as a result, we are seeing improvements in gross material margin. In the quarter, our gross material margin increased to 24.7% up from 21.8% in the fourth quarter of 2017. We expect this positive trend to continue throughout 2018."

Anderson continued, "We also passed another significant milestone in achieving adjusted EBITDA in excess of our \$1.3 million in cash interest for the quarter. In addition to the cash and non-cash portions of our interest expense recognized in the quarter, we adopted accounting guidance which resulted in \$1.2 million of interest cost from our pension and other postretirement benefit plans being classified as interest expense rather than a sales, general and administrative expense. The cash interest paid of \$1.3 million is significantly lower than our cash interest burden prior to our emergence from bankruptcy."

Scheinkman concluded, "Although our first quarter results were negatively impacted by increased freight costs stemming from higher fuel prices and additional variable expense from higher shipping volumes, we saw upward trends in demand and a strong pricing environment throughout the first quarter, which have continued into the second quarter. Our gross material margin improved sequentially throughout the first quarter and continued into April. While we saw some customer buying accelerated in the first quarter in anticipation of price increases, we did not experience any slowing of sales in April and we enter May with the strongest order book we have had in quite some time. Due to our established domestic sourcing relationships, we continue to be well-situated as uncertainty builds around the market in response to announced tariffs and potential for quotas on imports."

#### Presentation of Predecessor and Successor Financial Results

The Company adopted fresh-start reporting as of August 31, 2017, the date the Company's Amended Prepackaged Joint Chapter 11 Plan of Reorganization became effective and the Company emerged from its Chapter 11 cases (the "Effective Date"). As a result of the application of fresh-start reporting, the Company's financial statements for periods prior to the Effective Date are not comparable to those for periods subsequent to the Effective Date. References to "Successor" refer to the Company on or after the Effective Date. References to "Predecessor" refer to the Company prior to the Effective Date. Operating results for the Successor and Predecessor periods are not necessarily indicative of the results to be expected for a full fiscal year. References such as the "Company," "we," "our" and "us" refer to A.M. Castle & Co. and its subsidiaries, whether Predecessor and/or Successor, as appropriate.

#### About A. M. Castle & Co.

Founded in 1890, A. M. Castle & Co. is a global distributor of specialty metal and supply chain services, principally serving the producer durable equipment, commercial aircraft, heavy equipment, industrial goods, construction equipment, and retail sectors of the global economy. Its customer base includes many Fortune 500 companies as well as thousands of medium and smaller-sized firms spread across a variety of industries. It specializes in the distribution of alloy and stainless steels; nickel alloys; aluminum and carbon. Together, Castle and its affiliated companies operate out of 22 metals service centers located throughout North America, Europe and Asia. Its common stock is traded on the OTCQB® Venture Market under the ticker symbol "CTAM".

#### **Non-GAAP Financial Measures**

This release and the financial information included in this release include non-GAAP financial measures. The non-GAAP financial information should be considered supplemental to, and not as a substitute for, or superior to, financial measures calculated in accordance with GAAP. Investors should recognize that these non-GAAP financial measures might not be comparative to similarly titled measures of other companies. However, we believe that non-GAAP reporting, giving effect to the adjustments shown in the reconciliation contained in this release and in the attached financial statements, provides meaningful information, and therefore we use it to supplement our GAAP reporting and guidance. Management often uses this information to assess and measure the performance of our business. We have chosen to provide this supplemental information to investors, analysts and other interested parties to enable them to perform additional analysis of operating results, to illustrate the results of operations giving effect to the non-GAAP adjustments shown in the reconciliations and to assist with period-over-period comparisons of such operations. The exclusion of the charges indicated herein from the non-GAAP financial measures presented does not indicate an expectation by the Company that similar charges will not be incurred in subsequent periods.

In addition, the Company believes that the use and presentation of EBITDA, which is defined by the Company as loss before provision for income taxes plus depreciation and amortization, and interest expense, is widely used by the investment community for evaluation purposes and provides investors, analysts and other interested parties with additional information in analyzing the Company's operating results. EBITDA, adjusted non-GAAP net loss and adjusted EBITDA are presented as the Company believes the information is important to provide investors, analysts and other interested parties additional information about the Company's financial performance. Management uses EBITDA, adjusted non-GAAP net loss and adjusted EBITDA to evaluate the performance of the business.

#### Cautionary Statement on Risks Associated with Forward Looking Statements

Information provided and statements contained in this release that are not purely historical are forward-looking statements within the meaning of Section 27A of the Securities Act of 1933, as amended ("Securities Act"), Section 21E of the Securities Exchange Act of 1934, as amended ("Exchange Act"), and the Private Securities Litigation Reform Act of 1995. Such forward-looking

statements only speak as of the date of this release and the Company assumes no obligation to update the information included in this release. Such forward-looking statements include information concerning our possible or assumed future results of operations, including descriptions of our business strategy, and the cost savings and other benefits that we expect to achieve from our restructuring, as well as the anticipated increase in our borrowing capacity under our Credit Facility. These statements often include words such as "believe," "expect," "anticipate," "intend," "predict," "plan," "should," or similar expressions. These statements are not guarantees of performance or results, and they involve risks, uncertainties, and assumptions. Although we believe that these forward-looking statements are based on reasonable assumptions, there are many factors that could affect our actual financial results or results of operations and could cause actual results to differ materially from those in the forward-looking statements. These factors include our ability to effectively manage our operational initiatives and implemented restructuring activities, the impact of volatility of metals prices, the impact of imposed tariffs and/or duties, the cyclical and seasonal aspects of our business, our ability to effectively manage inventory levels, the impact of our substantial level of indebtedness and our ability to obtain the requisite approvals and finalize the documentation relating to our additional borrowing capacity, as well as including those risk factors identified in our Annual Report on Form 10-K for the fiscal year ended December 31, 2017, which we filed on March 15, 2018. All future written and oral forward-looking statements by us or persons acting on our behalf are expressly qualified in their entirety by the cautionary statements contained or referred to above. Except as required by the federal securities laws, we do not have any obligations or intention to release publicly any revisions to any forward-looking statements to reflect events or circumstances in the future, to reflect the occurrence of unanticipated events or for any other reason.

Condensed Consolidated Statements of Operations					
	Successor		Predecessor		
(Dollars in thousands, except per share data)	Three Months Ended		Three Months Ended		
Unaudited		rch 31, 2018	March 31, 2017 As Adjusted*		
Net sales	\$	145,873	\$	135,926	
Costs and expenses:					
Cost of materials (exclusive of depreciation and amortization)		109,904		101,037	
Warehouse, processing and delivery expense		20,355		18,719	
Sales, general and administrative expense		16,548		15,096	
Restructuring expense				128	
Depreciation and amortization expense		2,376		3,864	
Total costs and expenses		149,183		138,844	
Operating loss		(3,310)		(2,918)	
Interest expense, net		7,126		11,946	
Financial restructuring expense		_		877	
Unrealized loss on embedded debt conversion option		_		146	
Other income, net		(4,774)		(2,332)	
Loss before income taxes		(5,662)		(13,555)	
Income tax benefit		(521)		(63)	
Net loss	\$	(5,141)	\$	(13,492)	

<sup>\*</sup> Adjusted due to the adoption of ASU No. 2017-07, "Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost."

Successor

Reconciliation of EBITDA and of Adjusted EBITDA to Reported Net Loss:

(Dollars in thousands)	Three M	Nonths Ended		nree Months Ended ember 31, 2017			
Unaudited		ch 31, 2018		s Adjusted*			
Net loss, as reported	\$	(5,141)	\$	(12,506)			
Depreciation expense		2,376		2,711			
Interest expense, net		7,126		7,403			
Income tax benefit		(521)		(3,474)			
EBITDA		3,840		(5,866)			
Non-GAAP adjustments (a)		(332)		(48)			
Adjusted EBITDA	\$	3,508	\$	(5,914)			

<sup>\*</sup> Adjusted due to the adoption of ASU No. 2017-07, "Compensation – Retirement Benefits (Topic 715): Improving the Presentation of Net Periodic Pension Cost and Net Periodic Postretirement Benefit Cost."

<sup>(</sup>a) Refer to "Reconciliation of Adjusted Non-GAAP Net Loss to Reported Net Loss" table for additional details on these amounts.

# Reconciliation of Adjusted Non-GAAP Net Income (Loss) to Reported Net Loss:

(Dollars in thousands) Unaudited	Three Months Ended March 31, 2018		Three Months Ended December 31, 2017			
Net loss, as reported	\$	(5,141)	\$	(12,506)		
Non-GAAP adjustments:						
Reorganization items, net <sup>(a)</sup>		_		2,013		
Noncash compensation expense		646		651		
Foreign exchange gain on intercompany loans		(978)		(360)		
Unrealized gain on embedded debt conversion option		_		(2,352)		
Non-GAAP adjustments to arrive at Adjusted EBITDA		(332)		(48)		
Non-cash interest expense <sup>(b)</sup>		4,534		4,799		
Total non-GAAP adjustments		4,202		4,751		
Tax effect of adjustments		_		_		
Adjusted non-GAAP net loss	\$	(939)	\$	(7,755)		

Successor

<sup>(</sup>a) Reorganization items, net includes expenses incurred after the pendency of the Company's chapter 11 cases. For the three months ended December 31, 2017, the amount was comprised of legal and other professional fees.

<sup>(</sup>b) Non-cash interest expense for the three months ended March 31, 2018 includes interest paid in kind of \$2,954 and amortization of debt discount of \$1,580. Non-cash interest expense for the three months ended December 31, 2017 includes interest paid in kind of \$2,914 and amortization of debt discount of \$1,885.

CONDENSED CONSOLIDATED BALANCE SHEETS	Successor			r
(Dollars in thousands, except par value data)	March 31, 2018			December 31, 2017
Unaudited				
ASSETS				
Current assets:				
Cash and cash equivalents	\$	7,778	\$	11,104
Accounts receivable, less allowances of \$1,663 and \$1,586, respectively		91,784		74,370
Inventories		158,064		154,491
Prepaid expenses and other current assets		16,073		12,274
Income tax receivable		1,923		1,576
Total current assets		275,622		253,815
Goodwill and intangible assets, net		8,176		8,176
Prepaid pension cost		11,433		10,745
Deferred income taxes		1,298		1,278
Other noncurrent assets		1,934		1,344
Property, plant and equipment:				
Land		5,581		5,581
Buildings		21,238		21,296
Machinery and equipment		34,645		33,011
Property, plant and equipment, at cost		61,464		59,888
Accumulated depreciation		(5,211)		(2,961)
Property, plant and equipment, net		56,253		56,927
Total assets	\$	354,716	\$	332,285
LIABILITIES AND STOCKHOLDERS' EQUITY				
Current liabilities:				
Accounts payable	\$	52,911	\$	41,757
Accrued and other current liabilities		16,396		13,931
Income tax payable		163		262
Short-term borrowings		4,803		5,854
Current portion of long-term debt		119		118
Total current liabilities		74,392		61,922
Long-term debt, less current portion		214,977		199,903
Deferred income taxes		16,294		16,166
Build-to-suit liability		9,431		10,148
Other noncurrent liabilities		3,727		3,784
Pension and postretirement benefit obligations		6,344		6,377
Commitments and contingencies				
Stockholders' equity:				
Common stock, \$0.01 par value—200,000 Class A shares authorized with 3,734 shares issued and outstanding at March 31, 2018 and December 31, 2017, respectively		37		37
Additional paid-in capital		51,526		49,944
Accumulated deficit		(18,468)		(13,327)
Accumulated other comprehensive loss		(3,544)		(2,669)
Total stockholders' equity		29,551		33,985
Total liabilities and stockholders' equity	\$	354,716	\$	332,285

EX-6-

CONDENSED CONSOLIDATED STATEMENTS OF CASH FLOWS	Successor	Predecessor	
(Dollars in Thousands)	Three Months Ended	Three Months Ended	
Unaudited	March 31, 2018	March 31, 2017	
Operating activities:			
Net loss	\$ (5,141)	\$ (13,492)	
Adjustments to reconcile net loss to net cash used in operating activities:			
Depreciation and amortization	2,376	3,864	
Amortization of deferred financing costs and debt discount	1,580	1,410	
Unrealized loss on embedded debt conversion option	_	146	
Gain on sale of property, plant and equipment	(5)	(2)	
Unrealized foreign currency gain	(991)	(527)	
Noncash interest paid in kind	2,954	_	
Noncash compensation expense	646	154	
Deferred income taxes	127	(734)	
Other, net	154	207	
Changes in assets and liabilities:			
Accounts receivable	(17,195)	(15,164)	
Inventories	(3,389)	(10,285)	
Prepaid expenses and other current assets	(3,848)	(3,938)	
Other noncurrent assets	312	2,635	
Prepaid pension costs	(688)	(718)	
Accounts payable	11,095	15,281	
Income tax payable and receivable	(440)	144	
Accrued and other current liabilities	1,304	3,652	
Pension and postretirement benefit obligations and other noncurrent liabilities	(54)	(171)	
Net cash used in operating activities	(11,203)	(17,538)	
Investing activities:			
Capital expenditures	(1,538)	(1,096)	
Proceeds from sale of property, plant and equipment	5	2	
Proceeds from release of cash collateralization of letters of credit	_	45	
Net cash used in investing activities	(1,533)	(1,049)	
Financing activities:			
Proceeds from long-term debt including credit facilities	11,500	_	
Repayments of long-term debt including credit facilities	(22)	(78)	
Short-term borrowings, net	(1,191)	_	
Payments of debt issue costs	· —	(911)	
Payments of build-to-suit liability	(897)	_	
Net cash from (used in) financing activities	9,390	(989)	
Effect of exchange rate changes on cash and cash equivalents	20	197	
Net change in cash and cash equivalents	(3,326)	(19,379)	
Cash and cash equivalents - beginning of year	11,104	35,624	
Cash and cash equivalents - end of period	\$ 7,778	\$ 16,245	
outh and tash equivalents - one of period	7,770	10,210	

(Dollars In Thousands)	March 31, 2018		December 31, 2017		
5.00% / 7.00% Second Lien Notes due August 31, 2022	\$	171,720	\$	168,767	
Floating rate New ABL Credit Facility due February 28, 2022		112,547		101,047	
Other, primarily capital leases		268		288	
Less: unvested restricted Second Lien Notes due August 31, 2022		(1,953)		(2,144)	
Less: unamortized discount		(67,486)		(67,937)	
Total long-term debt		215,096		200,021	
Less: current portion of long-term debt		119		118	
Total long-term portion	\$	214,977	\$	199,903	

Successor